

Second Buy Back and Resale Case Study

April 2022

We sold 23 Comfort Stations over time to Newco Airlines for \$363,006.00. They now want us to pick up 15 and asked what kind of return policy we have.

I told them that they are the proud owner of 23 Porta John Comfort Stations and to use them in good health.

After several conversations over time we are close to a deal and I believe that Porta John can earn an additional \$90,000 to \$100,000 by upgrading and reselling the 15 Comfort Stations.

They have agreed to let us pick them up and press on. We will evaluate them and then execute an agreement.