

Porta John® Model SJSDCS 520 Comfort Station

<http://www.ComfortStations.com> – <https://www.Toilet.org> – www.PortaJon.com

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The demand for our products will soon exceed our ability to deliver in the volume required. We spend as much time developing new proprietary products as we do manufacturing and marketing our existing products.

This product is the last Comfort Station we Thermoform:

Manufacture – Assemble – Ship to
– **Assemble** – ship for a majority of our products.

I am inclosing financial information on our lowest cost comfort station **Model SJSDCS 520**. This model combines our proprietary portable toilet with a comfort station system that we manufacture in our plant.



Model SJSDCS 520

Price for 500 Model SJSDCS 520 (see page 2) \$3,288.00 each X 500 Equals \$1,644,000

Cost for 500 Model SJSDCS 520 (see page 3) \$ 1,104.00 each X 500 Equals \$ 552,000

Net Profit Model SJSDCS 520 \$2,140. each X 500 Equals **\$1,070,000**

No Flush Urinal Included Revenue Detail

No Flush Urinal Revenue \$ 97.00 each x 450 Equals \$43,650.00

Model SJSDCS 520 Profit Detail

Model SJSDCS 520 Profit as an Absolute Amount \$1,070,000 Expressed as a **Percentage 66%**

No Flush Urinal price increase of \$43,650 Expressed as a **Percentage of sale 3%**

Total Profit from the sale of 500 Model SJSDCS 520 with 450 No Flush waterless urinals
\$1,113,650.00



Please feel free to contact me (Earl Braxton 800-521-6310 {US} 586-739-4611 {Int'l}) with your questions. You can E-mail me at info@toilets.com™

Model SJSDCS 520 Comfort Station

Base Price: \$3,288.00 with No Flush Urinal \$97.00 for a total of \$3,385.00

Patents Issued and Pending



No Flush Urinal SJSDCS 520 Comfort Station Inside View

NO WASTE STORED IN THE LAVATORY STALLS – NO STEPS – NO CHEMICALS

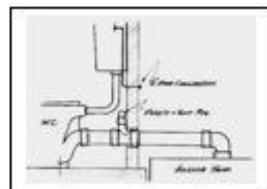
SHIPS FULLY ASSEMBLED

LIMITED ONE YEAR WARRANTY ON PARTS AND LABOR

SHIPS WITH A SUPPLY OF CONSUMABLES

LEVEL IT – PLUMB IT – USE IT

Water Connection can be a Garden Hose or Hard Plumbed
Waste Disposal can be a Sewer Connection – Septic Tank or a Holding Tank



How it Works



STANDARD FEATURES - 2021 UPGRADES ARE IN RED

CLAMSHELL DOOR WITH ALUMINUM JAMB – STAINLESS STEEL HINGES –
INSIDE PRIVACY LOCK – 9 SECOND AUTO SHUT-OFF FAUCET – CERAMIC SINK
AND TOILET – **UPGRADED COIN** VINYL FLOOR COVER – STAINLESS STEEL OR
ALUMINUM FASTENERS – 9" TOILET ISSUE DISPENSER (WITH PAPER) – **FOAMING**
HAND SOAP DISPENSER (WITH SOAP) - PAPER TOWEL DISPENSER (WITH TOWELING) –
SAFETY MIRROR - WASTE BASKET – CLOTHES HOOKS – **1/2" FLUTED AND PEBBLED FRP**
INTERIOR HALF WALLS ON THREE SIDES
– DOUBLE ALUMINUM CORNERS – TRANSLUCENT ROOF – **SMOKE DETECTOR**

| 3/22/19 | | COMFORT STATION: SANI-JON SJDSC520 | | | |
|-----------------------------|--------------------|------------------------------------|-----------|------------|------------|
| PART NAME | PART NUMBER | MANUFACTURER | LEAD TIME | # PER UNIT | TOTAL COST |
| "T" NUT | 1/4 | INDUSTRIAL F | STOCK | 2 | 0.12 |
| "V" | 2713 | CAN ART | 1/2 WEEKS | 4 | 26.28 |
| "W" | 2712 | CAN ART | 1/2 WEEKS | 4 | 12.56 |
| ALUM. HINGE | /W1-0535-0448, 8 | STOCKER | 6 WEEKS | 1 | 0.13 |
| B.U.P. | 3/16" X 3/4" | INDUSTRIAL F | STOCK | 24 | 0.43 |
| B.U.P. | 3/16" X 1/2" | INDUSTRIAL F | STOCK | 24 | 0.36 |
| CHECK CHAIN | MF56 | IN HOUSE | 2 WEEKS | 1 | 2.34 |
| CISTERN - PLASTIC | | DANUBE | 90 DAYS | 1 | 14.80 |
| COAT HOOKS | | | STOCK | 2 | 5.00 |
| CONNECTOR PIPE (BLACK) | | DANUBE | 90 DAYS | 1 | 2.80 |
| DOOR - INNER | .100 X 30.5 X 81.5 | PRIMEX | 4-6 WEEKS | 1 | 13.16 |
| DOOR - OUTER | .100 X 32.5 X 83.5 | PRIMEX | 4 WEEKS | 1 | 14.36 |
| DOOR FRAME | 2714 | PATRICK | 1/2 WEEKS | 1 | 17.60 |
| DOOR PULL | 175-D2 | PRIMEX | 4-6 WEEKS | 1 | 0.54 |
| DOOR SPRING | DS-7 | DOWSETT | 4 WEEKS | 2 | 0.59 |
| FAUCET (DELAY) | | DANUBE | 90 DAYS | 1 | 17.80 |
| FENDER WASHER | 1/4" X 1 1/4" | INDUSTRIAL F | STOCK | 11 | 0.14 |
| FLOOR COVER | FC | LOOSE PLASTIC | 4-6 WEEKS | 1 | 5.55 |
| FLOOR PADS | 5338 | INDUSTRIAL SA | 1 WEEK | 2 | 1.00 |
| FRONT .140 x 51.5 x 95 | 150-F | PRIMEX | 4-6 WEEKS | 1 | 38.66 |
| INSIDE DOOR LOCK | DL-2 | PATRICK | 3 WEEKS | 1 | 1.16 |
| KICKPLATE | | STELMATIC | | 1 | 4.25 |
| LAG BOLTS | 1/4" X 1 1/2" | INDUSTRIAL F | STOCK | 11 | 0.23 |
| LAG BOLTS | 5/16" X 6" | INDUSTRIAL F | STOCK | 4 | 0.42 |
| LOUVER VENT | SJ-82-65 | SUNSPOT | 4 WEEKS | 3 | 3.45 |
| MIRROR | | | STOCK | 1 | 5.00 |
| PAN HEAD SCREW | 1/4" X 2 1/2" | INDUSTRIAL F | STOCK | 2 | 0.16 |
| PAPER TOWEL DISPENSER (REG) | | SAMS CLUB | STOCK | 1 | 14.10 |
| PAPER TOWELS | | SAMS CLUB | STOCK | 1 | 1.60 |
| PLASTIC DRIVE RIVTS | 1/4" | INDUSTRIAL F | STOCK | 8 | 4.80 |
| RIVETS | ABL-6-6-A | INDUSTRIAL F | STOCK | 38 | 1.18 |
| RIVETS | AB-6-6-A | INDUSTRIAL F | STOCK | 22 | 0.47 |
| RIVETS | ABL-6-8-A | INDUSTRIAL F | STOCK | 24 | 0.80 |
| RIVETS | ABL-6-10-A | INDUSTRIAL F | STOCK | 30 | 0.80 |
| RIVETS | ABL-6-18-A | INDUSTRIAL F | STOCK | 2 | 0.20 |
| ROOF .165 x 51 x 54 | 150-R | PRIMEX | 4-6 WEEKS | 1 | 25.85 |
| S.S DOOR HINGE | /W3-0637-0101, 3 | STOCKER | 6 WEEKS | 4 | 3.96 |
| SIDES .125 X 51.5 X 95 | 125-S | PRIMEX | 4-6 WEEKS | 3 | 91.25 |
| SINK BASIN | | DANUBE | 90 DAYS | 1 | 18.12 |
| SOAP DISPENSER -FOAMING | | MICHIGAN CHE | 1 WEEK | 1 | 15.63 |
| SOAP - FOAMING | | MICHIGAN CHE | 1 WEEK | 1 | 1.00 |
| THRESHHOLD | | STELMATIC | | 1 | 5.00 |
| TOILET - CERAMIC | | DANUBE | 90 DAYS | 1 | 18.50 |
| TOILET PAPER | | WEBTSAURANT | 1 WEEK | 1 | 3.03 |
| TOILET PAPER HOLDER | B-D | NMC | STOCK | 1 | 8.00 |
| TOILET SEAT | | DANUBE | 90 DAYS | 1 | 4.80 |
| VINYL FLOORING | | GEORGIA CARP | 2 WEEKS | 1 | 30.00 |
| WOOD 4X4X48 | FF | HOME DEPOT | STOCK | 2 | 20.15 |
| WOOD FLOOR | SJ-F | HOME DEPOT | STOCK | 1 | 7.57 |
| WOOD WALLS | | HOME DEPOT | STOCK | 1 | 30.14 |
| LABOR/G & A | | | | | 98.00 |
| OVERHEAD COSTS | | | | | 200.00 |
| TOTAL | | | | | 793.84 |

New Cost **\$1,104.00** Reflects Price Increase, product upgrades and Material availability